

## Message Text

UNCLASSIFIED

PAGE 01 STOCKH 01993 101215Z

ACTION EUR-12

INFO OCT-01 EB-07 ISO-00 /020 W

-----110601Z 113499 /14

R 101045Z MAY 77

FM AMEMBASSY STOCKHOLM

TO USDOC WASHDC

INFO SECSTATE WASHDC 0537

AMEMBASSY BRUSSELS

AMEMBASSY LONDON

AMCONSUL GOTEBORG

UNCLAS STOCKHOLM 1993

E.O. 11652: N/A

TAGS: BTIO, SW

SUBJ: PRIVATE TRADE OPPORTUNITY

1. 401/01/P0161

2. DATE: 05/04/77

3. TRUMME

4. 401/SWEDEN

5. IAD

6A. REPLY TO --

6B. MR. BERTIL MOTHANDER, MANAGING DIRECTOR

6C. KONTRON AB

BOX 20025

S-161 20 BROMMA, SWEDEN

7. CABLE: N/A TELEX: N/A

TELEPHONE: 08/98 07 70

8. --

9. 111-12 AGENCY/DISTRIBUTORSHIP

10. DESCRIPTION

383211X-0000 SPECTROGRAPHS AND SPECTROPHOTOMETRIC  
INSTRUMENTS AND THERMAL ANALYSIS INSTRUMENTS.

383212X-0000 VARIOUS TYPES OF ANALYTIC AND MONITORING

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INSTRUMENTS.

3841051-0000 DIAGNOSTIC APPARATUS

KONTRON AB IS A SUBSIDIARY OF KONTRON INTERNATIONAL WHICH  
BELONGS TO THE WELL-KNOWN HOFFMAN LAROCHE GROUP. THE SWEDISH  
FIRM HAS 12 EMPLOYEES (10 OF THESE ARE SALESMEN OR SERVICE  
SPECIALISTS) AND A SHARE CAPITAL OF SKR 50 THOUSAND. IT REPRE-

SENDS SEVERAL IMPORTANT US FIRMS, BUT WANTS TO EXPEND ITS ACTIVITIES AND IS THEREFORE SEEKING ELECTRONIC MEDICAL INSTRUMENTS TO MARKET IN SWEDEN. LOCAL CREDIT SOURCES REPORT THAT THE FIRM HAS MET ITS BUSINESS OBLIGATIONS SATISFACTORILY. RECOMMENDED TRADE CONTACT.

PERRY

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NNN

## Message Attributes

**Automatic Decaptoning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 10-May-1977 12:00:00 am  
**Decapton Date:** 01-Jan-1960 12:00:00 am  
**Decapton Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01-Jan-1960 12:00:00 am  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977STOCKH01993  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770165-0358  
**Format:** TEL  
**From:** STOCKHOLM  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1977/newtext/t19770573/aaaacldv.tel  
**Line Count:** 68  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** 50ff4497-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION EUR  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** n/a  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 08-Nov-2004 12:00:00 am  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 2579081  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** PRIVATE TRADE OPPORTUNITY  
**TAGS:** BTIO, SW  
**To:** COM  
**Type:** TE  
**vdkgvgwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/50ff4497-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
Declassified/Released  
US Department of State  
EO Systematic Review  
22 May 2009  
**Markings:** Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 22 May 2009